50 (AND MORE) WAYS TO PROMOTE YOUR BOOK

- 1. Tweet about it.
- 2. Make a book trailer.
- 3. Ask your readers to send in images of them with your book and then pin them on Pinterest. (people love the human connection)
- 4. Comment on threads in Facebook groups or on other people's threads to build your reputation as an expert.
- 5. Write a press release for <u>PRWeb</u>. It's a great way to get some backlinks to your site and maybe even some press interest!
- 6. Do a presentation at a local meetup group. Don't 'sell', just give great information, and make sure to have some books to hand in case people ask.
- 7. Offer a free chapter on your website if they sign up for your email program. I recommend aweber.
- 8. A Goodreads giveaway is a great way to promote your book, generate some interest and also to get some reviews. Create a post about your book on your Facebook business page. Pin it to the top.
- 9. Post some free content or excerpts from your book on http://scribd.com. You can also sell your book here worth some extra exposure?
- 10. Give a talk at a local school or library (if it's appropriate content works well for children's fiction, history or other educational content or any "how to" books).
- 11. Make a series of how-to videos for YouTube related to you non-fiction book content.
- 12. Turn that into a mini course you can sell on your website.
- 13. Send an email to your list. Give them a reason to buy like maybe they could send you the receipt and you'll put on a special webinar or teleseminar?
- 14. Run a Facebook ad but make sure it's closely themed around time or an event maybe you have a Christmas recipe book and just before Christmas you run an ad targeted at foodie groups.
- 15. Create a discussion on http:///www.quora.com. Ask questions, engage users, DON'T make it just a pitch for your book. If you are keyword savvy then use

- keywords in your post title and content so that it will show up on the search engines and give you ongoing traffic to your site.
- 16. Get more reviews! (More reviews will help your Amazon ranking).
- 17. Create a URL forward that directs people to your Amazon page. Use this as your "main website" in your book and whenever you're talking about your books. (for example mysite.com/bookname and forward this to your amazon page).
- 18. Do as much guest posting as you can and refer to your book in the author box (or use that URL forwarding tip just above this one!).
- 19. Create a bunch of \$0.99 books that are full of quality. Use these as teasers for your other books people will take a chance for 99c and if they like your content they'll be back.
- 20. Put a link to your book in your email signature (and if you're a bestselling author, then make sure you say that!).
- 21. Start a podcast (or better yet, get on someone else's podcast).
- 22. Have your own radio show on blogtalkradio.com and it is free.
- 23. Embed the podcasts on your website.
- 24. All those great reader images you asked for get people to post them on Facebook and tag you. It's a great way of letting their friends know about you.
- 25. Create an Amazon associates account and add an image of your book and a link back to Amazon on your website (and as well as your royalties you might also get a few extra pennies from the associates program!).
- 26. Run a big charity fundraiser so that for every book sold on a certain day or a certain week you give all or part of the profits to a charity of your choice (or better yet, run a fundraiser and then send everyone who donates a free pdf of your book you won't make money directly from this but it's all about promoting you and your book).
- 27. Run a contest or a giveaway for your book from your website or Facebook page using an app like http://www.shortstack.com, http://www.wildfireapp.com (there are others just do a search for Facebook contests or giveaway contests). There are lots of rules

- and regulations around contests depending on where you live but if you use an app they will help guide you through this. You can do this with print or digital versions of your book and remember just to double check with your distributor or your publisher that what you are doing is OK with them).
- 28. Get your book translated into one of the widely spoken languages like Spanish or German to increase your sales reach.
- 29. Put something inside your book that encourages people to sign up for your email list. You then have a list to promote your next book to! If you can't think of one then just create a list for people who want to get pre-publication copies to help you proof or review your content and to get you early reviews?
- 30. Contribute advice and ideas to Linkedln groups and make sure you have a section of your profile that talks about your book (and tells people where to buy it).
- 31. Write an in-depth blog post on a topic related to or covered in your book, and then reference and link to your book in the post and at the end.
- 32. Create a series of YouTube videos where the author sits reading small sections of the book. Put the URL in the description below the video. This is a good way of getting taster content out. Or do some readings and have someone video those.

 Or interview some readers no shortage of ideas here...
- 33. Start a Facebook group (or a Goodreads group) for your book or your topic. These are really valuable places to connect, get ideas and even get great content for your next book.
- 34. Get as many video testimonials as you can post these to your book's YouTube Channel again with URL links to where people can buy your book. You can also upload these videos to Facebook and to your amazon author central page.
- 35. If you have a WordPress blog, use the "Ad Rotator" plugin to rotate your book or books on your sidebar. You can use your own image or use the "Click Here to Look Inside" image that Amazon provides.
- 36. Use discussion forums on your topic, or even places like yahoo answers, to get on front of people who want to know what you know. Make sure you have a link to your book in your signature. Some forums will let you do announcements so you

- can let the group know when you launch. And of not then use forums as a place to find beta-readers or early reviewers. Ask for volunteers to read your book and give you comments or reviews. Better than asking your friends and family!
- 37. Run a Facebook event when you are having a free promotional Or set-up a launch event. This might be a great thing to do for a second or subsequent book when you already have a reader base or a first book if you have a really strong marketing strategy and some support to get you out there and get you noticed.
- 38. Add resources and extra goodies at the back of the book. Because this also increases the overall length of your book, the reader will see more than 10% content when they click the "look inside" feature which will help you sell more books because they can see how great your book is.
- 39. If you have an email list then create an auto responder sequence filled with stories based on a three-step-sequence... first one is 100% content, second has content, but also lets people understand the problem your book solves, the third one is a straight up promotion for your book.
- 40. Do a book signing the traditional way arrange this with a local book store or a book festival or even an event maybe you have a food related book that would do well at a food festival? Or a children's book at a children's summer activity center. Or a sport-related book at a sporting event? Think a little outside the box on this about where your potential readers might be and engage them with a free bonus offering like a sticker or a USB stick with some audio content on it... sky's the limit on this one!
- 41. Create an event on GoodReads you can invite people just like you would to a Facebook event. This is a great strategy to link with a virtual book signing, a virtual book tour, or a free promotional event.
- 42. Run a virtual book tour where you have a pre-arranged series of guest posts on book blogs or blogs in your topic area. Post once a day for a number of days why not be bold and aim for thirty days?! Just like a real book tour you want to build excitement, offer prizes or make the content build day by day so that your readers have a good reason to follow you around and to bring their friends along

- which of course grows your following and your readership. Whenever you're doing a guest post or asking other people to promote you, make sure you're generous with "what's in it for them" a win-win-win (you, your host and your readers) will work better for everyone.
- 43. Create a Facebook or linkedin community or a forum where your readers can connect, share ideas, and talk about your book.
- 44. Create short presentations and put them on SlideShare.
- 45. Run a google hangout (using your slides from SlideShare!).
- 46. And then upload the recording of your hangout to YouTube (google seems to be optimizing YouTube search results so that hangouts get extra points in the algorithms).
- 47. Run an ebook signing yes a digital signature with some kind of autography app. This is a new and growing field so you might need to run a google search for the best one. Hold virtual events just like you'd hold physical events on a Google hangout, a webinar, a Facebook event. Have giveaways and prizes to keep people on the line and engaged and to make them want to spread news of your events.
- 48. Take your book along to craft fairs, vendor fairs, and wedding fairs— anywhere that people who are interested in the same topic as you are writing on might hang out. And who knows what wider connections will come from that... maybe someone will contact you to speak, or to consult with them. Go with an open mind and see where it leads.
- 49. Create a movement around your book. What's your story is it your personal story? Maybe you're battling depression? Or an illness? Or maybe you can be the voice of a group? Help bring together or get attention for people who may get ignored or marginalized in today's society. Or maybe you want to campaign for something? Healthier food in schools. Better regulation of pesticides. Make the book *more* than just a book and use all the methods we've talked about to get the word out.

- 50. Blog, blog. Content is the oldest and most successful way to get new readers and eyes on your site.
 - 51. Whatever your topic, you must have things to say. You can use your research, your passions, your characters, your hobbies, whatever you want to chat about, tips for your readers, updates on what you are doing, events, speaking, appearances, this is your place.
 - 52. Blogging brings people to your website. This is a sure-fire way to build your visibility online.
- 53. Search engines love blogging, it is fresh content and that is the number one item for search engines. New content.
- 54. Share new blog posts on Facebook, Twitter and LinkedIn, Pinterest, G+ and any social network or forum you are a part of.
- 55. Create an effective and well organized and optimized website.

<u>Linda Lee</u> has been building websites for clients since 2007.

If you need help with a website or redesign or would like to convert your old html/dreamweaver/yahoo website to a beautiful and easy to use WordPress website, please fill out our pre-planning sheet, which includes a free 30 minute phone consultation about your online needs.

http://askmepc-webdesign.com/hub/services/pre-planning-sheet-web-design/